



Recent Developments in the Spanish Economy & Funding Outlook

18th June 2018



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Highlights

- Spain is in a sustained, competitive growth phase.
 - □ Improved export competitiveness.
 - □ Sounder financial sector fosters efficient resource reallocation.
 - Labour-intensive, export-led recovery.

National deleveraging is progressing, enabled by solid and balanced growth with current account surplus.

- Budget Law 2018 approved in Congress.
 - General Government deficit to be clearly below 3% EU reference value.
 - Local authorities in surplus.
 - □ More fiscal space given to regions.

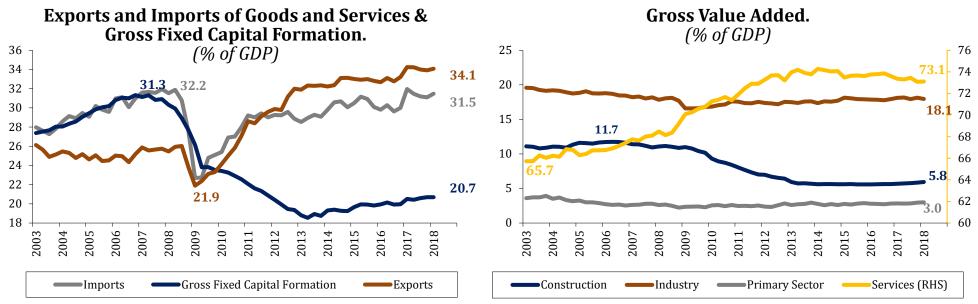
After recent rating upgrades expect a widening, deepening of Spain's investor base, and an improvement in average quality of participants.





Spain's growth pattern

- ▶ The current expansion is export-led and labour-intensive.
- Less investment in construction, more exports, higher weight of services sector.
- Investment has converged to Euro Area average.



Source: Instituto Nacional de Estadística.

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Labour Market

A labour-intensive recovery

Increased real labour productivity has led to enhanced competitiveness and more efficient allocation of labour.

Falling unemployment fuels internal demand.

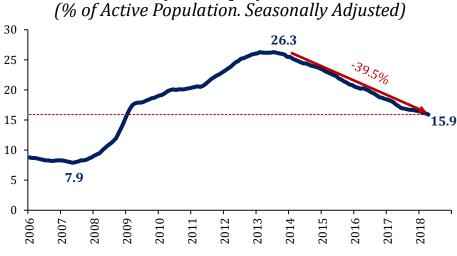
Real Unit Labour Costs.

(Index 1999=100, Smoothed)

104.6 100.1 92.6 8.2 7.9 UK Germany Euro Area Spain France Italy

Source: EUROSTAT.

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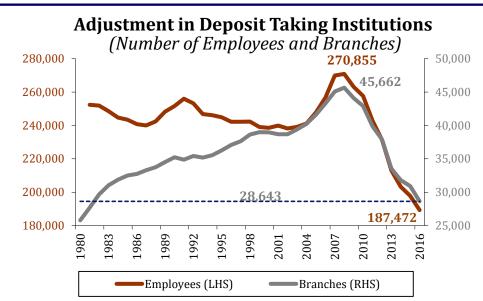
Monthly Unemployment Rate.

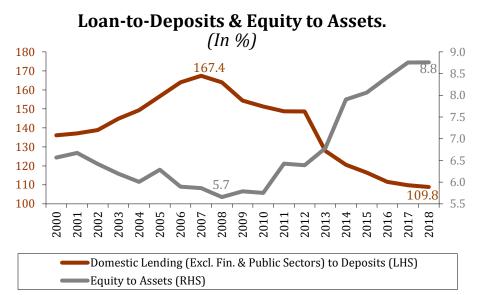


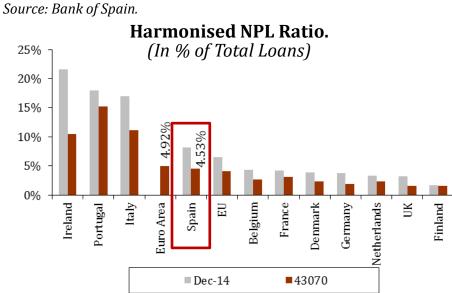


Banking sector adjustment

- Adjustment of the banking sector:
 - Downsizing & loss recognition.
 - □ Enhanced capitalisation and profitability.
- Strong improvement in NPLs: harmonised NPL ratio below Euro Area average.







Source: EBA. Risk Dashboard Interactive Tool.

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Source: Bank of Spain.

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Public and private deleveraging are linked

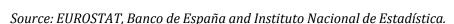
▶ Public debt peaked in 2014. Since then it has been reduced by 2pp of GDP.

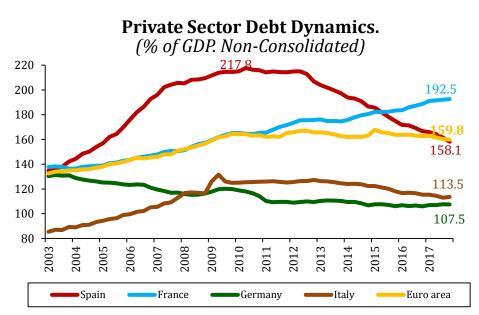
► Since 2010Q2, private sector debt decreased by 59.7pp of GDP → households & nonfinancial corporations' leverage in line with Euro Area average.

(% of GDP) 105 99.0 90 100.4 99.4 98.3 97.0 95.5 89.1 85.7 75 69.5 60 50.1 45 39.5 30 38.9 35.6 15 0 2006 2008 2009 2010 2012 2013 2014 2015 2016 2017 2018 2019 2020 2007 2011 2021 Actual Forecast

General Government Debt. EDP.

Sources: Bank of Spain and Ministerio de Economía y Empresa. Projections contained in the Draft Budget Bill for 2018.



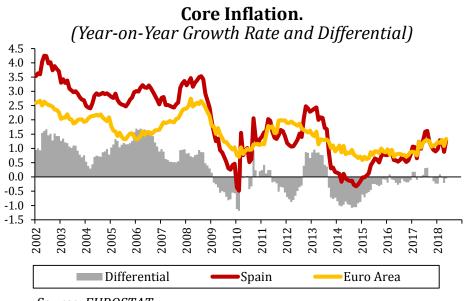






Core inflation has converged to Euro Area levels

- Spanish core inflation in line with Euro Area average.
 - □ Wage inflation and administered prices stable despite strong employment creation.
 - □ Energy remains a major contributor to shifts in headline inflation.



Source: EUROSTAT.

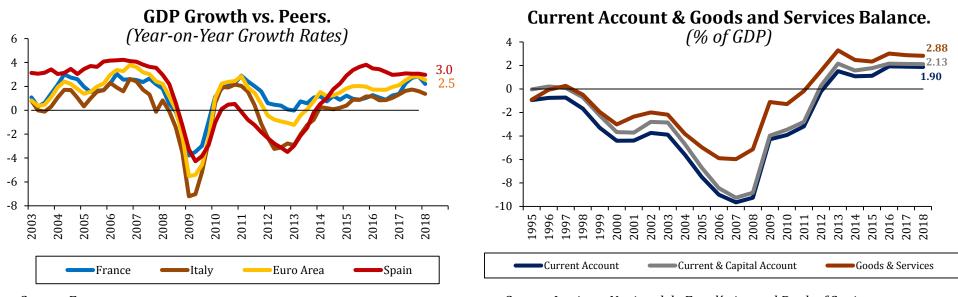
(Year-on-Year Growth Rates) 4.5 45 4.0 40 3.5 35 3.0 30 2.5 25 2.0 20 1.5 15 1.0 10 0.5 5 0.0 0 -0.5 -5 -1.0 -10 -1.5 -15 2002 2003 2008 2009 2010 2015 2016 2018 2004 2005 2006 2007 2012 2013 2017 2011 2014 Core Inflation (Lhs) Administered prices (Rhs) Energy (Rhs) Source: EUROSTAT.

Selected Sub-Components of Spanish HICP.

Inflation

Result: persistent growth with current account surplus

- ► Current account surplus synchronous with economic growth → growth better diversified: internal and external demand.
- Exports better diversified geographically, by type of product. Proven resilience to strong Euro.



Source: Eurostat.

Source: Instituto Nacional de Estadística and Bank of Spain.



Macroeconomic scenario 2018-2021

• Growth to continue through internal and external demand.

Macroeconomic scenario (YoY growth rates in percent)							
2015	2016	2017	2018	Q1	2019	2020	2021
3.0	3.0	2.4	2.0	2.8	1.8	1.7	1.7
2.1	0.8	1.6	1.1	1.9	1.2	1.2	1.2
6.5	3.3	5.0	4.7	3.5	4.4	4.3	4.3
3.9	2.5	2.8	2.3	2.8	2.2	2.1	2.1
4.2	4.8	5.0	4.8	3.2	4.6	4.4	4.2
5.9	2.7	4.7	4.1	2.8	4.2	4.0	4.0
-0.4	0.7	0.3	0.4	0.2	0.3	0.2	0.2
3.4	3.3	3.1	2.7	3.0	2.4	2.3	2.3
2015	2016	2017	2018	Q1	2019	2020	2021
22.1	19.6	17.2	15.5	16.7	13.8	12.3	11.0
3.2		2.0					11.0
5.4	3.0	2.8	2.5	2.6	2.3	2.1	2.0
1.7	3.0 2.1	2.8 2.0	2.5 1.9	2.6 	2.3 1.8	2.1 1.7	
							2.0
1.7	2.1	2.0	1.9		1.8	1.7	2.0 1.5
1.7 -0.1	2.1 -0.1	2.0 1.8	1.9 1.4	 1.2	1.8 1.6	1.7 1.7	2.0 1.5 1.8
1.7 -0.1 -5.3	2.1 -0.1 -4.5	2.0 1.8 -3.1	1.9 1.4 -2.2	 1.2 	1.8 1.6 -1.3	1.7 1.7 -0.5	2.0 1.5 1.8 0.1
	2015 3.0 2.1 6.5 3.9 4.2 5.9 -0.4 3.4 2015 22.1	2015 2016 3.0 3.0 2.1 0.8 6.5 3.3 3.9 2.5 4.2 4.8 5.9 2.7 -0.4 0.7 3.4 3.3 2015 2016 22.1 19.6	2015 2016 2017 3.0 3.0 2.4 2.1 0.8 1.6 6.5 3.3 5.0 3.9 2.5 2.8 4.2 4.8 5.0 5.9 2.7 4.7 -0.4 0.7 0.3 3.4 3.3 3.1 2015 2016 2017 22.1 19.6 17.2	2015 2016 2017 2018 3.0 3.0 2.4 2.0 2.1 0.8 1.6 1.1 6.5 3.3 5.0 4.7 3.9 2.5 2.8 2.3 4.2 4.8 5.0 4.8 5.9 2.7 4.7 4.1 -0.4 0.7 0.3 0.4 3.4 3.3 3.1 2.7 2015 2016 2017 0.3 0.4 2.1 19.6 17.2 15.5	2015 2016 2017 2018 Q1 3.0 3.0 2.4 2.0 2.8 2.1 0.8 1.6 1.1 1.9 6.5 3.3 5.0 4.7 3.5 3.9 2.5 2.8 2.3 2.8 4.2 4.8 5.0 4.8 3.2 5.9 2.7 4.7 4.1 2.8 -0.4 0.7 0.3 0.4 0.2 3.4 3.3 3.1 2.7 3.0 2015 2016 2017 0.3 0.4 0.2 3.4 3.3 3.1 2.7 3.0	2015 2016 2017 2018 Q1 2019 3.0 3.0 2.4 2.0 2.8 1.8 2.1 0.8 1.6 1.1 1.9 1.2 6.5 3.3 5.0 4.7 3.5 4.4 3.9 2.5 2.8 2.3 2.8 2.2 4.2 4.8 5.0 4.8 3.2 4.6 5.9 2.7 4.7 4.1 2.8 4.2 -0.4 0.7 0.3 0.4 0.2 0.3 3.4 3.3 3.1 2.7 3.0 2.4 2015 2016 2017 2018 0.2 0.3	2015 2016 2017 2018 Q1 2019 2020 3.0 3.0 2.4 2.0 2.8 1.8 1.7 2.1 0.8 1.6 1.1 1.9 1.2 1.2 6.5 3.3 5.0 4.7 3.5 4.4 4.3 3.9 2.5 2.8 2.3 2.8 2.2 2.1 4.2 4.8 5.0 4.8 3.2 4.6 4.4 5.9 2.7 4.7 4.1 2.8 4.2 4.0 -0.4 0.7 0.3 0.4 0.2 0.3 0.2 3.4 3.3 3.1 2.7 3.0 2.4 2.3 2015 2016 2017 2018 Q1 2019 2020

(*) Including Financial Sector One-Offs

Sources: Ministerio de Economía y Emrpesa and Ministerio de Hacienda.

For 2017: shaded areas are realisations. In white, forecasts contained in the Stability Programme Update 2018-2021.



- General Government deficit expected well below 3% by end 2018.
- Deficit in Social Security System expected to fall by two thirds by 2020.

Net Lending(+)/Borrowing. (% of GDP)											
	2011*	2012	2013	2014	2015	2016	2017	Forecast			
	2011	2012	2013	2014	2013	2010	2017	2018	2019	2020	2021
Central Government	-3.6	-7.9	-4.8	-3.7	-2.8	-2.7	-1.90	-0.7	-0.3	0.0	0.0
Autonomous Regions	-5.1	-1.9	-1.6	-1.8	-1.7	-0.8	-0.32	-0.4	-0.1	0.0	0.0
Local Governments	-0.8	0.3	0.6	0.5	0.4	0.6	0.59	0.0	0.0	0.0	0.0
Social Security	-0.1	-1.0	-1.1	-1.0	-1.2	-1.6	-1.48	-1.1	-0.9	-0.5	0.0
General Government	-9.64	-10.47	-6.99	-5.97	-5.28	-4.51	-3.11	-2.2	-1.3	-0.5	0.1
deneral dovernment	-9.04	-10.47	-0.99	-3.97	-3.20	-4.51	-3.11	-2.2	-1.5	-0.5	0.1

Memorandum items*	2011	2012	2013	2014	2015	2016	2017	2018f	2019f	2020f	2021f
Interest Expenditure	2.5	3.0	3.5	3.5	3.1	2.8	2.6	2.4	2.3	2.3	2.2
Financial Sector One-offs	-0.33	-3.68	-0.32	-0.13	-0.05	-0.21	-0.04	0.0	0.0	0.0	0.0
Revenue	36.2	37.6	38.6	38.9	38.5	37.7	37.9	38.3	38.5	38.6	38.7
Expenditure	45.8	48.1	45.6	44.8	43.8	42.2	41.0	40.5	39.8	39.1	38.6

* Figures impacted by the Negative impact of the Settlement System.

Excluding the impact of the Settlement System Autonomous Regions' deficit was 0.55% of GDP lower in 2010 and 1.77% of GDP in 2011. In the case of Local Governments the impact of the Settlement System amounted to 0.13% of GDP in 2010 and to 0.39% of GDP in 2011. Both yearly amounts would add to the headline Central Government figures.

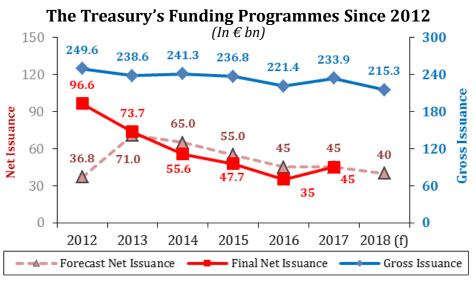
Source: Ministerio de Hacienda.

Forecasts are those contained in the Stability Programme Update 2018-2021.



The Treasury's funding programme in 2018

- ▶ Net issuance of €40 bn in 2018; programme includes loan to Social Security.
- Total issuance up to June 18th: €105.8 bn, 49.1% of the funding programme
 - Medium- and long-term: €69.7 bn (53.1%), and
 - □ Short-term (Letras del Tesoro): €36.1 bn (43.0%).



Source: Secretaría General del Tesoro y Política Financiera.

Funding Programme in 2018

(In billon euros and in effective terms)	End 2017	Forecast 2018		
Total Net Issuance	45.031	40.000		
Total Gross Issuance	233.900	215.297		
Medium- and Long-term				
Gross Issuance ¹	139.462	131.310		
Amortisation ¹	90.903	86.310		
Net Issuance ¹	48.559	45.000		
Letras del Tesoro				
Gross Issuance	94.439	83.987		
Amortisation	97.966	88.987		
Net Issuance	-3.528	-5.000		

¹ Includes debt in other currencies, Bonos y Obligaciones, loans and assumed debts.

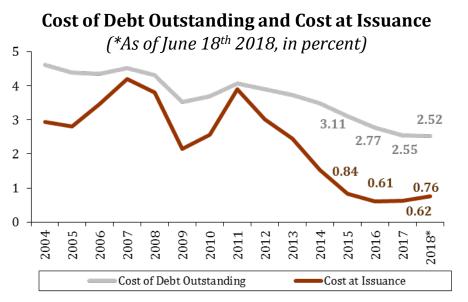
Source: Secretaría General del Tesoro y Política Financiera.

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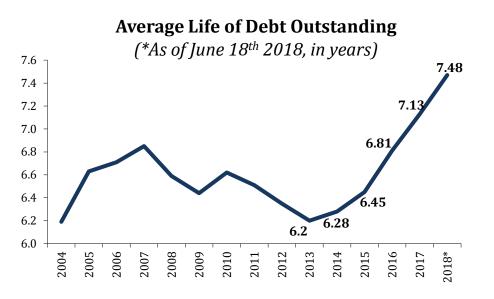


Cost and life of debt: a longer portfolio at historically low rates

- Average cost of debt outstanding at historic low (2.52%).
- Slight increase in cost of 2018 YTD issuance due to longer tenors issued in 2018.
- Since 2013 average life of debt outstanding increased from 6.20 years to 7.48 years.



Source: Secretaría General del Tesoro y Política Financiera.

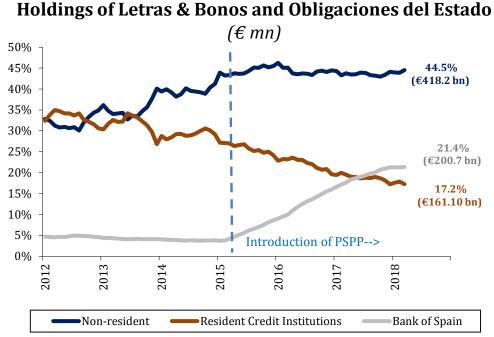


Source: Secretaría General del Tesoro y Política Financiera.



Recent trends in investor base

- Non-residents continue to be the leading investors with a stable share around 44%.
- Spanish banks have been reducing their absolute and relative holdings of Spanish bonds.
- This move has been compensated by the increase in Bank of Spain's holdings to 21.4%



Source: Bank of Spain.

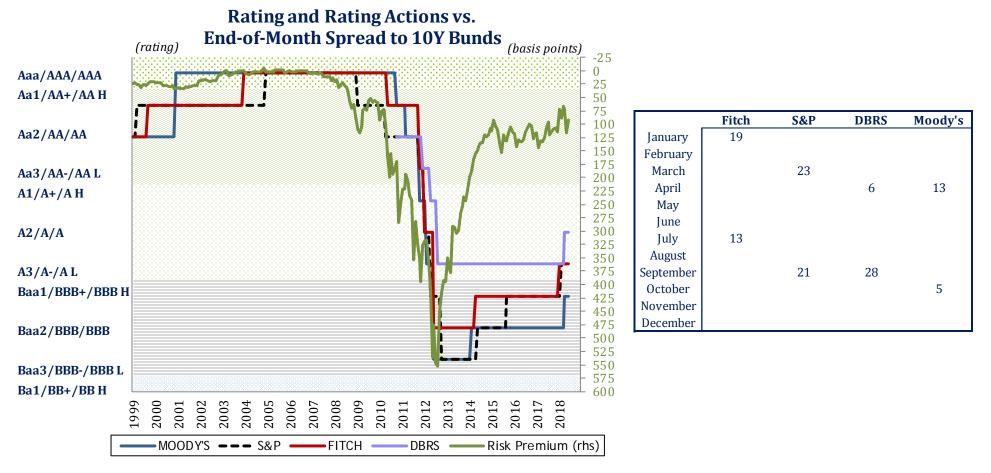
(2012-2015 IBERCLEAR data / 2016- Securities Holdings Statistics)

*



Ratings

Expecting more foreign investors after recent upgrades: A- positive outlook (S&P), A- stable outlook (Fitch), A stable outlook (DBRS), Baa1 stable (Moody's).





Thank you for your attention

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