Recent Developments in the Spanish Economy, Policy & Funding
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The Spanish economy will maintain a robust growth path: after growing at a rate of 2.6% in 2018, GDP is expected to expand by 2.2% in 2019.

National deleveraging is progressing, by combining growth with a current account surplus:
- Ambitious public debt reduction: Debt-to-GDP ratio in 2018 of 97.1%, down from 98.1%, and expected to close 2019 at 95.8%.
- Impressive private deleveraging: private sector debt of 152.1%, below the Euro Area average and down from 217.8% in 2010.

Strong pro-European sentiment underpins adjustment resolve:
- Commitment to the Stability and Growth Pact: General Government deficit in 2018 of 2.5%, below the 3% EU reference value, and expected to be reduced in 2019 to 2%.
- Structural reforms: Macroprudential Authority, Agenda for Change under implementation.
- Measures to address unemployment, intergenerational equity, climate change and inequality (economic, territorial and gender) essential for long-term sustainability.

Gradual widening, deepening, improvement of Spain’s investor base.
### Macroeconomic scenario 2019-2022

#### Macroeconomic scenario (YoY growth rates in percent)

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<tr>
<td>Private consumption expenditure</td>
<td>2.9</td>
<td>2.5</td>
<td>2.3</td>
<td>1.9</td>
<td>1.4</td>
<td>1.6</td>
<td>1.5</td>
<td>1.4</td>
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<tr>
<td>General Government consumption expenditure</td>
<td>1.0</td>
<td>1.9</td>
<td>2.1</td>
<td>1.9</td>
<td>2.0</td>
<td>1.5</td>
<td>1.4</td>
<td>1.3</td>
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<tr>
<td>Gross Fixed Capital Formation</td>
<td>2.9</td>
<td>4.8</td>
<td>5.3</td>
<td>4.0</td>
<td>4.7</td>
<td>3.5</td>
<td>3.3</td>
<td>3.1</td>
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<tr>
<td>National Demand (Contribution to GDP Growth)</td>
<td>2.4</td>
<td>2.9</td>
<td>2.9</td>
<td>2.3</td>
<td>2.2</td>
<td>1.9</td>
<td>1.8</td>
<td>1.8</td>
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<tr>
<td>Exports of goods and services</td>
<td>5.2</td>
<td>5.2</td>
<td>2.3</td>
<td>2.7</td>
<td>-0.5</td>
<td>2.8</td>
<td>2.7</td>
<td>2.6</td>
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<tr>
<td>Imports of goods and services</td>
<td>2.9</td>
<td>5.6</td>
<td>3.5</td>
<td>3.1</td>
<td>-1.2</td>
<td>2.9</td>
<td>2.8</td>
<td>2.7</td>
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<tr>
<td>External demand (Contribution to GDP Growth)</td>
<td>0.8</td>
<td>0.1</td>
<td>-0.3</td>
<td>-0.1</td>
<td>0.2</td>
<td>0.0</td>
<td>0.0</td>
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<tr>
<td>Gross Domestic Product</td>
<td>3.2</td>
<td>3.0</td>
<td>2.6</td>
<td>2.2</td>
<td>2.4</td>
<td>1.9</td>
<td>1.8</td>
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#### Other variables

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<tbody>
<tr>
<td>Unemployment rate (in % of Active Population)</td>
<td>19.6</td>
<td>17.2</td>
<td>15.3</td>
<td>13.8</td>
<td>14.7</td>
<td>12.3</td>
<td>11.0</td>
<td>9.9</td>
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<tr>
<td>Full-time Equiv. Employment (YoY Growth)</td>
<td>3.0</td>
<td>2.9</td>
<td>2.5</td>
<td>2.1</td>
<td>2.8</td>
<td>1.8</td>
<td>1.7</td>
<td>1.6</td>
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<tr>
<td>Net lending(+) / borrowing(-) with RoW (% of GDP)</td>
<td>2.4</td>
<td>2.2</td>
<td>1.5</td>
<td>1.2</td>
<td>--</td>
<td>1.1</td>
<td>1.1</td>
<td>1.0</td>
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<tr>
<td>Private Consumption deflator (YoY Growth)</td>
<td>0.0</td>
<td>1.6</td>
<td>1.6</td>
<td>1.2</td>
<td>1.2</td>
<td>1.4</td>
<td>1.5</td>
<td>1.5</td>
</tr>
<tr>
<td>Headline Balance General Gov’t (in % of GDP)*</td>
<td>-4.5</td>
<td>-3.1</td>
<td>-2.5</td>
<td>-2.0</td>
<td>--</td>
<td>-1.1</td>
<td>-0.4</td>
<td>0.0</td>
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<tr>
<td>USD/€ exchange rate</td>
<td>1.1</td>
<td>1.1</td>
<td>1.2</td>
<td>1.13</td>
<td>1.14</td>
<td>1.13</td>
<td>1.13</td>
<td>1.13</td>
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<tr>
<td>Euro Area GDP growth (YoY growth)</td>
<td>1.9</td>
<td>2.5</td>
<td>1.8</td>
<td>1.2</td>
<td>1.2</td>
<td>1.6</td>
<td>1.5</td>
<td>1.4</td>
</tr>
<tr>
<td>Oil prices (Brent, USD/barrel)</td>
<td>43.3</td>
<td>54.3</td>
<td>70.9</td>
<td>68.9</td>
<td>63.1</td>
<td>67.6</td>
<td>65.0</td>
<td>65.0</td>
</tr>
</tbody>
</table>

*Including Financial Sector One-Offs
Sources: Ministerio de Economía y Empresa and Ministerio de Hacienda.
Shaded areas are realisations. In white, forecasts contained in the 2019 Stability Programme released in April.
Economic sentiment

**IMF Growth Forecasts for 2019**
(Year-on-Year Growth Rates)

Source: IMF, WEO April 2019.

**GDP Growth in the Euro Area**
(Year-on-Year Growth Rates)

Source: Instituto Nacional de Estadística.

**Per capita GDP Volume**
(Index 1999=100)

Source: EUROSTAT.

**% of population that thinks that membership of the EU is a good thing**

Spain’s growth pattern

- Current account surplus and net lending capacity vis-à-vis rest of the world
- Subdued inflation and strong job creation
- Rebalancing of weight of construction sector and higher weight of services sector
- Strong investment growth converging to Euro Area average

Exports and Imports of Goods and Services & Gross Fixed Capital Formation
(% of GDP)

Gross Value Added
(% of GDP)

Source: Instituto Nacional de Estadística.
A recovery intensive in labour creation

- Unemployment down to 14.0%, from a maximum of 26.3% in 2013
- 2.5 million jobs created since 2014, equivalent to over 25% of the total employment generated in the Euro Area
- Falling unemployment fuels internal demand
- Measures to increase job quality in order to fight inequality, foster stability & human capital

Minimum Wage, Total Employees & Salary Cost
(Average Year-on-Year Growth Rates)

Falling unemployment fuels internal demand

Measures to increase job quality in order to fight inequality, foster stability & human capital

Source: EUROSTAT.

Minimum Wage & Productivity/Minimum Wage
(Euros and ratio)

Source: EUROSTAT.

Real Unit Labour Costs
(Index 1999=100, Smoothed)

Source: Instituto Nacional de Estadística.
Banking sector adjustment

- Adjustment of the banking sector:
  - Downsizing & loss recognition
  - Enhanced capitalisation and profitability
- Strong improvement in NPLs: harmonised NPL ratio below Euro Area average
- EBA-2018 stress tests: reduced average impact under adverse scenario for Spanish banks
- Establishment of Macroprudential Authority

### Loan-to-Deposits & Equity to Assets (In %)

Source: Bank of Spain.

### Return on Equity

Source: EBA. Risk Dashboard Interactive Tool.

### Harmonised NPL Ratio (In % of Total Loans)

Source: EBA. Risk Dashboard Interactive Tool.
Deleveraging process

- Total debt has decreased by 88.5 pp of GDP, and private sector debt by 65.7 pp of GDP.
- Households & nonfinancial corporations’ leverage now below Euro Area average.
- Bank of Spain the only source of added “leverage”: a consequence of monetary policy.
Result: persistent growth with current account surplus

Nominal GDP Growth vs. Current Account/GDP

Source: Instituto Nacional de Estadística and Bank of Spain.
Structural Reform: Agenda for Change built around 7 pillars

1. Education and Human Capital
   - Improve educational competences and fight against school failure
   - Adjust education to the requirements of the labour market

2. Ecological Transition
   - Aimed at reducing greenhouse gas emissions by one third and having renewable energies account for 70% of the electricity system by 2030

3. Scientific and Technological Advancement
   - Foster public and private investment in R&D
   - Promote knowledge and innovation in order to boost productivity and competitiveness

4. Efficient and Fair Labour Market
   - Reduce the existing duality in the labour market
   - Guarantee the long-term sustainability of the Social Security system

5. Inequality and Welfare State
   - Fight against poverty and, more specifically, child poverty
   - Tackle the gender gap

6. Public Sector Efficiency
   - Modernize the judicial administration
   - Improve public expenditure efficiency

7. Taxation
   - Adapt the fiscal system to make it more fair and balanced
   - Adjust it to the new economic activities and to the new sources of income and wealth
Fiscal policy framework: 2019-2022 Stability Programme Update

Net Lending(+)/Borrowing. (% of GDP)

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<tbody>
<tr>
<td>Central Government</td>
<td>-7.94</td>
<td>-4.84</td>
<td>-3.68</td>
<td>-2.76</td>
<td>-2.65</td>
<td>-1.89</td>
<td>-1.36</td>
<td>-0.5</td>
<td>-0.1</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
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<tr>
<td>Autonomous Regions</td>
<td>-1.87</td>
<td>-1.58</td>
<td>-1.78</td>
<td>-1.73</td>
<td>-0.86</td>
<td>-0.36</td>
<td>-0.23</td>
<td>-0.3</td>
<td>-0.1</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
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<tr>
<td>Local Governments</td>
<td>0.32</td>
<td>0.55</td>
<td>0.53</td>
<td>0.42</td>
<td>0.62</td>
<td>0.61</td>
<td>0.52</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
<td>0.0</td>
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<tr>
<td>Social Security</td>
<td>-0.98</td>
<td>-1.13</td>
<td>-1.04</td>
<td>-1.21</td>
<td>-1.58</td>
<td>-1.44</td>
<td>-1.41</td>
<td>-1.2</td>
<td>-0.9</td>
<td>-0.4</td>
<td>0.0</td>
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<tr>
<td>General Government</td>
<td>-10.47</td>
<td>-6.99</td>
<td>-5.97</td>
<td>-5.27</td>
<td>-4.47</td>
<td>-3.08</td>
<td>-2.48</td>
<td>-2.0</td>
<td>-1.1</td>
<td>-0.4</td>
<td>0.0</td>
<td>0.0</td>
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</tbody>
</table>

Source: Ministerio de Hacienda.

General Government Debt. EDP. (% of GDP)

Source: Bank of Spain and Ministerio de Economía y Empresa.

General Government Interest-to-Revenue and Interest-to-GDP Ratios (In %)

Source: Ministerio de Economía y Empresa.
Fiscal policy framework: Regional Finances

- Continued fiscal consolidation of the regions leading to the gradual and conditional recovery of their financial autonomy
- Several regions already funding themselves fully in the markets
- Backstop mechanisms will be kept in place under certain conditions

Regional Government Net Lending (+)/ Borrowing (-)
(% of regional GDP)

Source: Ministerio de Hacienda.
The Treasury’s funding programme in 2019

- The Government’s commitment to fiscal consolidation has allowed to review the total net issuance in 2019 down to €30 bn
- Total issuance up to June 6th: €92.9 bn, 45.4% of the funding programme
  - Medium- and long-term: €63.3 bn (51.9%), and
  - Short-term (Letras del Tesoro): €29.6 bn (35.9%)

### The Treasury’s Funding Programmes since 2012

**In € bn**

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Issuance</th>
<th>Gross Issuance</th>
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<tbody>
<tr>
<td>2012</td>
<td>249.6</td>
<td>96.6</td>
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<tr>
<td>2013</td>
<td>238.6</td>
<td>73.7</td>
</tr>
<tr>
<td>2014</td>
<td>241.3</td>
<td>65.0</td>
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<tr>
<td>2015</td>
<td>236.8</td>
<td>55.0</td>
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<tr>
<td>2016</td>
<td>221.4</td>
<td>47.7</td>
</tr>
<tr>
<td>2017</td>
<td>233.9</td>
<td>45</td>
</tr>
<tr>
<td>2018</td>
<td>213.0</td>
<td>40</td>
</tr>
<tr>
<td>2019</td>
<td>209.5</td>
<td>30</td>
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**Funding Programme in 2019**

<table>
<thead>
<tr>
<th>(In billion euros and in effective terms)</th>
<th>End 2018</th>
<th>Forecast 2019</th>
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<tr>
<td>Total Net Issuance</td>
<td>34.277</td>
<td>30.000</td>
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<tr>
<td>Total Gross Issuance</td>
<td>212.964</td>
<td>204.525</td>
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<tr>
<td>Medium- and Long-term</td>
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<tr>
<td>Gross Issuance</td>
<td>131.979</td>
<td>121.933</td>
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<tr>
<td>Amortisation</td>
<td>89.310</td>
<td>91.933</td>
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<tr>
<td>Net Issuance</td>
<td>42.669</td>
<td>30.000</td>
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<tr>
<td>Letras del Tesoro</td>
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<tr>
<td>Gross Issuance</td>
<td>80.984</td>
<td>82.592</td>
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<tr>
<td>Amortisation</td>
<td>89.377</td>
<td>82.592</td>
</tr>
<tr>
<td>Net Issuance</td>
<td>-8.393</td>
<td>0.000</td>
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</tbody>
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*Includes Bonos & Obligaciones, debt in other currencies, loans and assumed debts.

Source: Secretaría General del Tesoro y Financiación Internacional.
Cost and life of debt: a longer portfolio at historically low rates

- Historic lows in average cost of debt outstanding (2.38%) and cost at issuance (0.54%)
- Since 2013 average life of debt outstanding has increased from 6.20 to 7.55 years

Cost of Debt Outstanding and Cost at Issuance (In percent)

Average Life of Debt Outstanding (In years)

*As of 06/06/2019

Source: Secretaría General del Tesoro y Financiación Internacional.
Recent trends in investor base

- Bank of Spain PSPP holdings up to 22.2%
- Spanish banks have reduced absolute and relative holdings of Spanish bonds
- Non-residents remain at 45% of total holdings, with new regions, notably Asia, stepping in

Holdings of Letras & Bonos and Obligaciones del Estado (% Structure)

Source: Bank of Spain.

Government bond holdings as % of Spanish bank’s balance sheet.

Source: ECB.
Expecting more foreign investors after recent upgrades: A stable outlook (DBRS), A- positive outlook (S&P), A- stable outlook (Fitch), Baa1 stable (Moody’s)

Source: Ministerio de Economía y Empresa.
Thank you for your attention

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